

STEP 4

Inventory Comparison:

Business

Personal

Fact Finding	→	Searching
Fact Facing	→	Fearless
Truth	→	Moral
Stock-in-Trade	→	Ourselves

Object:

Disclose Damaged or Unsalable Goods	→	Find Flawed Thinking Process
Get Rid Of Them Promptly Without Regret!	→	Get Rid Of Them Promptly Without Regret!
Stock In Trade That is Damaged	→	1. Resentments 2. Fear 3. Harms done to Others

GLOSSARY OF WORDS USED IN STEPS FOUR AND FIVE

Exact:	Very accurate, methodical, correct.
Nature:	The essential characteristic of a thing.
Wrong:	Acting, judging, or believing incorrectly
Fault:	Something done wrongly. An error or mistake.
Mistake:	To understand or perceive wrongly.
Defect:	Lack of something necessary for completeness. Same as shortcomings.
Shortcomings:	Falling short of what is expected or required. Same as defect.
Self-Centered:	Occupied or concerned only with one's own affairs. Same as selfish.
Selfish:	To much concern with one's own welfare or interests and having little or no concern for others. Same as self-centered.
Self-Seeking:	A person who seeks only or mainly to further his/her own interests.
Dishonest:	The act or practice of telling a lie, or of cheating, stealing, etc.... To not see what is true or moral.
Fear:	A feeling of anxiety, agitation, uneasiness, apprehension, etc... (restless, irritable, & discontentment)
Frightened:	A temporary or continual state of fear.
Inconsiderate:	Without thought or consideration of others.

The 3 basic Instincts of Life

(WITHOUT THEM, MAN KIND WOULD NOT SURVIVE!)

Social Instinct

Companionship:

Wanting to belong or to be accepted.

Prestige:

Wanting to be recognized or to be accepted as a leader.

Self-Esteem:

What we think of ourselves either high or low.

Pride:

An excessive and unjustified opinion of oneself. Either positive (self-love) or negative. (self-hate)

Personal Relationships:

Our relations with other human beings and the world around us.

Ambitions:

Our plans to gain acceptance, power, recognition, etc....

Security Instinct

Material:

Wanting money, buildings, property, clothing, (stuff) in order to be secure in the future.

Emotional:

Based upon our needs for another person or persons. Some tend to dominate, some are overly dependent on others.

Ambitions:

Our plans to gain material wealth, or to depend upon others.

Sexual Instinct

Acceptable:

Our sex lives as accepted by Society, God's principles, or our own principles.

Hidden:

Our sex lives that are contrary to either Society, God's principles, or our own principles.

Ambitions:

Our plans regarding our sex lives either acceptable or hidden.

**These 3 basic instincts are surly God given and therefore good.
What we have done with them has caused our character to become defected**

The Basic Manifestations of Self!

Resentments

Feelings of bitter hurt or indignation which comes from rightly or wrongly held feelings of being injured or offended.

Fears

Feelings of anxiety, agitation, uneasiness, apprehension, etc....

Harms or Hurts

Wrong acts which results in pain, hurt feelings, worry, financial loss etc....

